



DANIELI
THE RELIABLE & INNOVATIVE
PARTNER IN THE METALS INDUSTRY



MAOSEN AUSTRALIA PTY LTD

茂森澳大利亚有限公司

Integrated
Iron and Steel Project

联合钢铁项目

Pre-feasibility Study
可行性研究

Case 1 方案一

This document contains Proprietary Information of Danieli & C. S.p.A, not disclosable, not reproducible. All Rights Reserved.



DANIELI

INDEX目录

1. Introduction介绍
2. Plant Description – Project scheme工厂描述-工程图
3. Plant overview工厂综述
4. Scope of supply分交
5. Energiron Environmental figures直接还原工厂环境指标
6. Production Cash Cost 产品现金成本
7. Project Investment Cost工程投资成本
8. Project Financial Analysis工程财务分析
9. Conclusions结论



DANIELI

INTRODUCTION介绍

- The MAOSEN PROJECT is a Green Field Project, to be developed nearby Tarcoola, South Australia.
茂森项目是一个新的项目，位于南澳，塔库拉。
- The plants will be producing:工厂将生产：
 - **Case 1方案一**: 2,1 Mtpy of billet starting from Beneficiation Plant
年产210万吨从选矿厂到方坯
 - **Case 2方案二**: 2,5 Mtpy of HBI starting from Beneficiation Plant
年产250万吨从选矿厂到热压块



DANIELI

INTRODUCTION – Future Plant Location

介绍-将来工厂位置



Mine Location 矿山位置:

Around 70 km Northeast from Tarcoola
大约距离塔库拉往北50公里

Beneficiation Plant Location

选厂位置:

Nerby the mine 靠近矿山

DRP and Meltshop Location

直接还原工厂和炼钢车间位置:

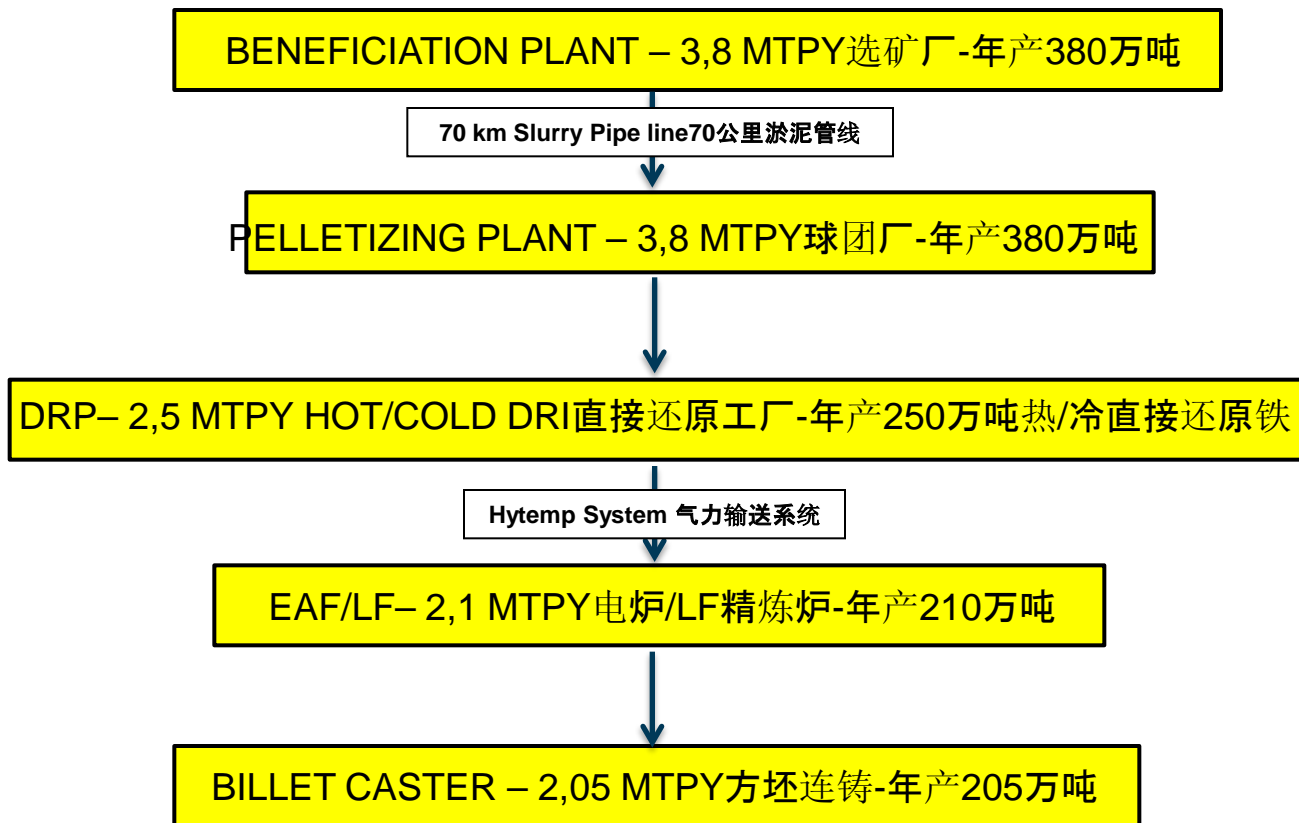
Tarcoola Town 塔库拉镇



DANIEMI

PLANT DESCRIPTION – PROJECT SCHEME

工厂描述-工程图





DANIELI

PLANT DESCRIPTION – PROJECT SCHEME

工厂描述-工程图





DANIEMI

PLANT DESCRIPTION – PLANT OVERVIEW

工厂描述-工厂概览

	Infrasctructures基础设施							Spare parts备件		
Beneficiation Plant 选矿厂	Crushing plant 破碎装置	Crushed ore stockyard 压碎矿石料场	Beneficiation plant 选矿厂	Tailings stacking system 尾矿堆垛系统	Slurry pumping station 淤泥泵站	Slurry Pipeline between to PP 淤泥管道进球团厂	Make up water pipeline to BP 补充水管道进选矿厂	Spares for commissioning and Start-up 调试和启动的备件	2 years operation spare parts 2年期操作备件	Capital spares 资本备件
Pelletizing Plant 球团厂	Railway unloading station (for additives) 轨道卸料站(为添加剂)	Additives stockyard 添加剂成品库	Slurry storage and dewatering 淤泥储存和脱水	Pelletizing plant 球团厂	Pellet stockyard 球团料场	Cooling towers 冷却塔				
DR Plant 直接还原工厂			Material handling 物料处理	DR Plant 直接还原工厂	Pellet stockyard 球团料场	pipng system 管道系统				
Meltshop 炼钢车间		Additives stockyard 添加剂料场	slag removing system 渣移除系统	Meltshop 炼钢车间	ferroalloy system 铁合金系统	pipng system 管道系统	Railway loading station (for billets) 轨道供给站(为方坯)			

	General Assets总资产				Civils土建			Automation and electrical equipment 自动化和电力设备			
Beneficiation Plant 选矿厂	Plant access roads 工厂通道	Power Plant 电力工厂	Overhead line (from Power Plant) 架空管道(电力工厂)	Sea water treatment plant 海水淡化工厂	Earthworks, piling and Soil Improvement 土木工程, 管道和土壤改良	Civil Construction Works 土建工程	Civil Infrastructures 土建基础设施	Main substation 主变电站	Overhead line till BP 架空管道到选矿厂	Power distribution 配电室	Automation system 自动化系统
Pelletizing Plant 球团厂			Natural gas distribution network 天然气分配网点					Main substation 主变电站		Power distribution 配电室	Automation system 自动化系统
DR Plant 直接还原工厂									Power distribution 配电室	Automation system 自动化系统	
Meltshop 炼钢车间									Power distribution 配电室	Automation system 自动化系统	



DANIELI

PLANT DESCRIPTION – PLANT OVERVIEW

工厂描述-工厂概览

Auxiliaries 公辅											
Beneficiation Plant 选矿厂	Drinking water production plant 饮用水生产设备		Water treatment plant 水处理厂	Compressed air plant 压缩空气厂		Laboratory 实验室	HVAC system HVAC系统	Fire fighting system 防火系统	Workshops 车间	Maintenance mobile equipment 维修移动设备	Diesel and Gasoline filling station 柴油和汽油机注油
Pelletizing Plant 球团厂	Drinking water production plant 饮用水生产设备	Water treatment plant 水处理厂	Natural gas reducing and metering station 天然气还原和计量站	Compressed air plant 压缩空气厂	Air Separation plant 空分站	Laboratory 实验室	HVAC system HVAC系统	Fire fighting system 防火系统	Workshops 车间	Maintenance mobile equipment 维修移动设备	Diesel and Gasoline filling station 柴油和汽油机注油
DR Plant 直接换原厂		Water treatment plant 水处理厂					HVAC system HVAC系统	Fire fighting system 防火系统			
Meltshop 炼钢车间		Water treatment plant 水处理厂					HVAC system HVAC系统	Fire fighting system 防火系统			

Ancillary equipment 辅助设备						
Beneficiation Plant 选矿厂	Warehouse 仓库	Administrative building 行政楼	Fire Brigade Station 消防站	First Aid station 急救站	Lockers 储物柜	Canteen 餐厅
Pelletizing Plant 球团厂	Warehouse 仓库	Administrative building 行政楼	Fire Brigade Station 消防站	First Aid station 急救站	Lockers 储物柜	Canteen 餐厅
DR Plant 直接还原工厂					Lockers 储物柜	
Meltshop 炼钢车间					Lockers 储物柜	



DANIELI

PLANT DESCRIPTION – SCOPE OF SUPPLY

工厂描述-分交

		Supplied by 供应	
		Danieli 达涅利	Customer 客户
Beneficiation Plant 选矿厂	TECHNOLOGICAL PLANTS 技术工厂	X	
Pelletizing Plant 球团厂			
DR Plant 直接还原工厂			
Meltshop 炼钢车间			
AUXILIARY PLANTS 辅助工厂	Water treatment plant 水处理厂	X	
	Compressed air plant 空分厂	X	
	Laboratory 试验	X	
	Cranes & Hoist 吊车&电葫芦	X	
	Natural gas reducing and metering station 天然气还原和计量站	X	
	Air Separation plant 空分站		X

		Supplied by 供应	
		Danieli 达涅利	Customer 客户
INFRASTRUCTURES 基础设施	Power Plant 发电厂		X
	Sea water treatment plant 海水淡化工厂		X
	Slurry pipeline 淤泥管道		X
	Overhead line till BP 架空管线到选矿厂		X
AUXILIARIES and ANCILLARY Equipment 辅助设备	Warehouse 仓库		X
	General Workshop 总车间		X
	Daily mainten. Workshop 日常维护。车间		X
	HVAC system HVAC系统		X
	Fire fighting system 防火系统		X
	Maintenance mobile equipment 维护, 维护, 移动设备		X
	Fire Brigade station 消防站		X
	First Aid station 急救站		X
	Lockers 储物柜		X
	Canteen 餐厅		X
Administrative building 行政楼		X	
CONCRETE WORKS 混凝土车间			X
STEEL BUILDINGS 钢结构			X
ERECTION 安装 (包含移动)			X



DANIELI

PLANT DESCRIPTION – ENVIRONMENTAL FIGURES

工厂描述-环保指标

Pelletizing Emissions 球团排放

NO_x	< 200 mg/Nm ³
SO₂	< 250 mg/Nm ³
Dust 灰尘	< 50 mg/Nm ³

DRP Emissions 直接还原工厂排放

Selective CO₂ captured 选择性CO₂捕捉	60% of total emission 全排放的60%
CO	20-100 mg/Nm ³
NO_x (with SCR)	10-50 mg/Nm ³
Particle emissions 颗粒排放	≤ 5 mg/Nm ³

Meltshop Emissions 炼钢车间排放

O₂	20,40 % of vol.
CO₂	0,85 % of vol.
CO	< 55,00 mg/Nm ³
NO	< 5,00 mg/Nm ³
NO₂	0,00 mg/Nm ³
SO₂	0,00 mg/Nm ³
Particle emissions 颗粒排放	≤ 5 mg/Nm ³



DANIELI

PRODUCTION CASH COST 产品直接费用

Beneficiation Plant & Auxiliary Plants 选矿厂 & 公辅工厂

BENEFICIATION PLANT 选矿厂	Cost 成本	Specific Consumption 特定消耗	Production Cost 产品成本	Share 比例
Run of Mine ore 原矿	7,20 $\frac{\text{USD}}{\text{t}}$	2,60 $\frac{\text{t}}{\text{t IOC 精矿}}$	18,70 $\frac{\text{USD}}{\text{t IOC 精矿}}$	52,49%
Electrical Energy 电力	0,03 $\frac{\text{USD}}{\text{kWh}}$	75,00 $\frac{\text{kWh}}{\text{t IOC 精矿}}$	2,10 $\frac{\text{USD}}{\text{t IOC 精矿}}$	5,89%
Water 水	1,00 $\frac{\text{USD}}{\text{m}^3}$	0,90 $\frac{\text{m}^3}{\text{t IOC 精矿}}$	0,90 $\frac{\text{USD}}{\text{t IOC 精矿}}$	2,53%
Consumables (grinding media, liners, etc..) 消耗件 (研磨介质, 衬垫, 等...)			3,90 $\frac{\text{USD}}{\text{t IOC 精矿}}$	10,95%
Iron Ore slurry Transportation 铁矿 石淤泥运输			5,00 $\frac{\text{USD}}{\text{t IOC 精矿}}$	14,03%
Labour Cost 劳动成本	28,86 $\frac{\text{USD}}{\text{man h 人时}}$	0,05 $\frac{\text{man h 人时}}{\text{t IOC 精矿}}$	1,43 $\frac{\text{USD}}{\text{t IOC 精矿}}$	4,01%
Maintenance and repair 维护和修复			1,70 $\frac{\text{USD}}{\text{t IOC 精矿}}$	4,77%
SG&A 销售管理费用			1,90 $\frac{\text{USD}}{\text{t IOC 精矿}}$	5,33%
IOC Production Cash Cost 精矿产品现金消耗			35,63 $\frac{\text{USD}}{\text{t IOC 精矿}}$	100,00%



DANIEMI

PRODUCTION CASH COST 产品直接费用

Pelletizing Plant & Auxiliary Plants 球团厂 & 公辅厂

PELLETIZING PLANT 球团厂	Cost 成本	Specific Consumption 特定消耗	Production Cost 产品成本	Share 比例
Iron Oxide Concentrate 精矿	35,63 $\frac{\text{USD}}{\text{t}}$	0,99 $\frac{\text{t}}{\text{t IOP 球团}}$	35,41 $\frac{\text{USD}}{\text{t IOP 球团}}$	72,75%
Bentonite 膨润土	0,12 $\frac{\text{USD}}{\text{kg}}$	6,00 $\frac{\text{kg}}{\text{t IOP 球团}}$	0,72 $\frac{\text{USD}}{\text{t IOP 球团}}$	1,48%
Binder Activator 粘剂	0,24 $\frac{\text{USD}}{\text{kg}}$	0,35 $\frac{\text{kg}}{\text{t IOP 球团}}$	0,08 $\frac{\text{USD}}{\text{t IOP 球团}}$	0,17%
Natural Gas 天然气	33,49 $\frac{\text{USD}}{\text{Gcal}}$	0,11 $\frac{\text{Gcal}}{\text{t IOP 球团}}$	3,68 $\frac{\text{USD}}{\text{t IOP 球团}}$	7,57%
Electrical Energy 电力	0,03 $\frac{\text{USD}}{\text{kWh}}$	40,00 $\frac{\text{kWh}}{\text{t IOP 球团}}$	1,12 $\frac{\text{USD}}{\text{t IOP 球团}}$	2,30%
Water 水	1,00 $\frac{\text{USD}}{\text{m}^3}$	0,05 $\frac{\text{m}^3}{\text{t IOP 球团}}$	0,05 $\frac{\text{USD}}{\text{t IOP 球团}}$	0,10%
Consumables (grate bars, refractory, etc.) 消耗件 (篦条, 耐材, 等)			0,80 $\frac{\text{USD}}{\text{t IOP 球团}}$	1,64%
Labour Cost 劳力成本	28,86 $\frac{\text{USD}}{\text{man h}}$	0,06 $\frac{\text{man h}}{\text{t IOP 球团}}$	1,74 $\frac{\text{USD}}{\text{t IOP 球团}}$	3,57%
Maintenance and repair 维护和修复			2,60 $\frac{\text{USD}}{\text{t IOP 球团}}$	5,34%
SG&A 销售管理费用			2,47 $\frac{\text{USD}}{\text{t IOP 球团}}$	5,07%
IOP Production Cash Cost 球团产品现金成本			48,68 $\frac{\text{USD}}{\text{t IOP 球团}}$	100,00%



DANIEMI

PRODUCTION CASH COST 产品直接费用

Direct Reduction Plant & Auxiliary Plants 直接还原工厂 & 公辅厂

DIRECT REDUCTION PLANT 直接还原工厂	Cost 成本	Specific Consumption 特定消耗	Production Cost 产品成本	Share 比例
Iron Oxide Pellet 球团厂	48,68 $\frac{\text{USD}}{\text{t}}$	1,39 $\frac{\text{t}}{\text{t DRI}}$	67,66 $\frac{\text{USD}}{\text{t DRI}}$	40,11%
Natural Gas 天然气	33,49 $\frac{\text{USD}}{\text{Gcal}}$	2,40 $\frac{\text{Gcal}}{\text{t DRI}}$	80,39 $\frac{\text{USD}}{\text{t DRI}}$	47,66%
Oxygen 氧气	0,12 $\frac{\text{USD}}{\text{Nm}^3}$	48,00 $\frac{\text{Nm}^3}{\text{t DRI}}$	5,59 $\frac{\text{USD}}{\text{t DRI}}$	3,32%
Nitrogen 氮气	0,14 $\frac{\text{USD}}{\text{Nm}^3}$	23,00 $\frac{\text{Nm}^3}{\text{t DRI}}$	3,25 $\frac{\text{USD}}{\text{t DRI}}$	1,93%
Electrical Energy 电力	0,03 $\frac{\text{USD}}{\text{kWh}}$	100,00 $\frac{\text{kWh}}{\text{t DRI}}$	2,80 $\frac{\text{USD}}{\text{t DRI}}$	1,66%
Water 水	1,00 $\frac{\text{USD}}{\text{m}^3}$	1,30 $\frac{\text{m}^3}{\text{t DRI}}$	1,30 $\frac{\text{USD}}{\text{t DRI}}$	0,77%
Other chemicals and consumables 其他化学剂和消耗件	9,00 $\frac{\text{USD}}{\text{kg}}$	0,10 $\frac{\text{kg}}{\text{t DRI}}$	1,16 $\frac{\text{USD}}{\text{t DRI}}$	0,69%
Labour Cost 劳力成本	28,80 $\frac{\text{USD}}{\text{man h}}$	0,07 $\frac{\text{man h}}{\text{t DRI}}$	2,03 $\frac{\text{USD}}{\text{t DRI}}$	1,20%
Maintenance and repair 维护和修复			2,20 $\frac{\text{USD}}{\text{t DRI}}$	1,30%
SG&A 销售管理费用			2,30 $\frac{\text{USD}}{\text{t DRI}}$	1,36%
DRI Production Cash Cost 直接还原铁产品现金成本			168,68 $\frac{\text{USD}}{\text{t DRI}}$	100,00%



DANIEMI

PRODUCTION CASH COST 产品直接费用

Electric Arc Furnace & Auxiliary Plants – 1/2 电弧炉&公辅厂

EAFF电炉	Cost成本	Specific Consumption特定消耗	Production Cost产品成本	Share份额
HDRI热DRI	168,68 $\frac{\text{USD}}{\text{t}}$	1,16 $\frac{\text{t}}{\text{t EAF liquid steel 钢水}}$	196,14 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	79,27%
Oxygen氧气	0,12 $\frac{\text{USD}}{\text{Nm}^3}$	42,00 $\frac{\text{Nm}^3}{\text{t EAF liquid steel 钢水}}$	4,89 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	1,98%
Nitrogen氮气	0,14 $\frac{\text{USD}}{\text{Nm}^3}$	2,70 $\frac{\text{Nm}^3}{\text{t EAF liquid steel 钢水}}$	0,38 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	0,15%
Argon氩	1,24 $\frac{\text{USD}}{\text{Nm}^3}$	0,50 $\frac{\text{Nm}^3}{\text{t EAF liquid steel 钢水}}$	0,62 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	0,25%
Injected carbon喷碳	0,29 $\frac{\text{USD}}{\text{kg}}$	10,00 $\frac{\text{kg}}{\text{t EAF liquid steel 钢水}}$	2,87 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	1,16%
Dolomite白云石	0,26 $\frac{\text{eur}}{\text{kg}}$	20,00 $\frac{\text{kg}}{\text{t EAF liquid steel 钢水}}$	5,24 $\frac{\text{eur}}{\text{t EAF liquid steel 钢水}}$	2,12%
Lime石灰	0,08 $\frac{\text{USD}}{\text{kg}}$	35,00 $\frac{\text{kg}}{\text{t EAF liquid steel 钢水}}$	2,80 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	1,13%
Electrical Energy电力	0,03 $\frac{\text{USD}}{\text{kWh}}$	420,00 $\frac{\text{kWh}}{\text{t EAF liquid steel 钢水}}$	11,76 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	4,75%
Electrodes电极	4,85 $\frac{\text{USD}}{\text{kg}}$	1,25 $\frac{\text{kg}}{\text{t EAF liquid steel 钢水}}$	6,06 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	2,45%
to be continued...继续				



DANIEMI

PRODUCTION CASH COST 产品直接费用

Electric Arc Furnace & Auxiliary Plants 电弧炉&公辅厂 – 2/2

EAFF电炉	Cost成本	Specific Consumption特定消耗	Production Cost产品成本	Share比例
Slag Removal Disposal渣移除处理	4,00 $\frac{\text{USD}}{\text{t}}$	0,23 $\frac{\text{t}}{\text{t EAF liquid steel 钢水}}$	0,92 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	0,37%
Dust Removal Disposal灰尘移除处理	120,00 $\frac{\text{USD}}{\text{t}}$	0,03 $\frac{\text{t}}{\text{t EAF liquid steel 钢水}}$	3,00 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	1,21%
Refractory耐材	1,89 $\frac{\text{USD}}{\text{kg}}$	2,50 $\frac{\text{kg}}{\text{t EAF liquid steel 钢水}}$	4,73 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	1,91%
Other Refractories其他耐材	1,20 $\frac{\text{USD}}{\text{kg}}$	2,50 $\frac{\text{kg}}{\text{t EAF liquid steel 钢水}}$	3,00 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	1,21%
Labour Cost劳力成本	28,86 $\frac{\text{USD}}{\text{man h 人时}}$	0,07 $\frac{\text{man h}}{\text{t EAF liquid steel 钢水}}$	1,92 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	0,78%
Maintenance and repair 维护和修复			0,80 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	0,32%
SG&A销售管理费用			2,30 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	0,93%
EAFF liquid steel Production Cash Cost电炉钢水产品现金成本			247,43 $\frac{\text{USD}}{\text{t EAF liquid steel 钢水}}$	100,00%



DANIEMI

PRODUCTION CASH COST 产品直接费用

Ladle Furnace & Auxiliary Plants LF精炼炉&公辅厂

LF 精炼炉	Cost	Specific Consumption 特定消耗	Production Cost 产品成本	Share 比例
EAF Liquid Steel 电炉钢水	247,43 $\frac{\text{USD}}{\text{t}}$	1,000 $\frac{\text{t}}{\text{tLF liquid steel 钢水}}$	247,43 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	87,35%
Lime & Additives 石灰&添加剂	0,07 $\frac{\text{USD}}{\text{kg}}$	15,00 $\frac{\text{kg}}{\text{tLF liquid steel 钢水}}$	1,10 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,39%
Ferroalloys 铁合金	1,17 $\frac{\text{USD}}{\text{kg}}$	14,00 $\frac{\text{kg}}{\text{tLF liquid steel 钢水}}$	16,38 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	5,78%
Electrodes 电极	4,85 $\frac{\text{USD}}{\text{kg}}$	0,55 $\frac{\text{kg}}{\text{tLF liquid steel 钢水}}$	2,67 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,94%
Refractory 耐火材料	1,89 $\frac{\text{USD}}{\text{kg}}$	3,00 $\frac{\text{kg}}{\text{tLF liquid steel 钢水}}$	5,67 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	2,00%
Argon 氩气	1,24 $\frac{\text{USD}}{\text{Nm}^3}$	0,40 $\frac{\text{Nm}^3}{\text{tLF liquid steel 钢水}}$	0,49 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,17%
Electrical Energy 电能	0,03 $\frac{\text{USD}}{\text{kWh}}$	55,00 $\frac{\text{kWh}}{\text{tLF liquid steel 钢水}}$	1,54 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,54%
Electrical Energy 电能	0,03 $\frac{\text{USD}}{\text{kWh}}$	80,00 $\frac{\text{kWh}}{\text{tLF liquid steel 钢水}}$	2,24 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,79%
Natural gas 天然气	33,49 $\frac{\text{USD}}{\text{Gcal}}$	0,03 $\frac{\text{Gcal}}{\text{tLF liquid steel 钢水}}$	1,09 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,39%
Labour Cost 劳力成本	28,86 $\frac{\text{USD}}{\text{man h}}$	0,04 $\frac{\text{man h}}{\text{tLF liquid steel 钢水}}$	1,26 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,45%
Maintenance and repair 维护和修复			1,10 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,39%
SG&A 销售管理费用			2,30 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	0,81%
LF liquid steel Production Cash cost 精炼炉钢水产品现金成本			283,28 $\frac{\text{USD}}{\text{tLF liquid steel 钢水}}$	100,00%



DANIEMI

PRODUCTION CASH COST 产品直接费用

Billet Caster & Auxiliary Plants 方坯连铸&公辅厂 – 1/2

CONTINUOUS CASTING 连铸	Cost 成本	Specific Consumption 特定消耗	Production Cost 产品成本	Share 比例
LF Liquid Steel 精炼炉钢水	283,28 $\frac{\text{USD}}{\text{t}}$	1,02 $\frac{\text{t}}{\text{t Casted Product}}$ 铸造产品	288,94 $\frac{\text{USD}}{\text{t Casted Product}}$	95,88%
Tundish Refractory 中间包耐材	1,20 $\frac{\text{USD}}{\text{kg}}$	3,20 $\frac{\text{kg}}{\text{t Casted Product}}$ 铸造产品	3,84 $\frac{\text{USD}}{\text{t Casted Product}}$	1,27%
Natural Gas 天然气	33,49 $\frac{\text{USD}}{\text{Gcal}}$	0,01 $\frac{\text{Gcal}}{\text{t Casted Product}}$ 铸造产品	0,34 $\frac{\text{USD}}{\text{t Casted Product}}$	0,11%
Argon 氩气	1,24 $\frac{\text{USD}}{\text{Nm}^3}$	0,10 $\frac{\text{Nm}^3}{\text{t Casted Product}}$ 铸造产品	0,12 $\frac{\text{USD}}{\text{t Casted Product}}$	0,04%
Oxygen 氧气	0,12 $\frac{\text{USD}}{\text{Nm}^3}$	1,26 $\frac{\text{Nm}^3}{\text{t Casted Product}}$ 铸造产品	0,15 $\frac{\text{USD}}{\text{t Casted Product}}$	0,05%
Tundish Powder 中间包电力	0,31 $\frac{\text{USD}}{\text{kg}}$	0,80 $\frac{\text{kg}}{\text{t Casted Product}}$ 铸造产品	0,25 $\frac{\text{USD}}{\text{t Casted Product}}$	0,08%
Electrical Energy 电能	0,03 $\frac{\text{USD}}{\text{kWh}}$	16,00 $\frac{\text{kWh}}{\text{t Casted Product}}$ 铸造产品	0,45 $\frac{\text{USD}}{\text{t Casted Product}}$	0,15%
Ladle Shroud 钢包护罩	0,19 $\frac{\text{USD}}{\text{kg}}$	0,05 $\frac{\text{kg}}{\text{t Casted Product}}$ 铸造产品	0,01 $\frac{\text{USD}}{\text{t Casted Product}}$	0,00%
Mould Powder 结晶器电力	0,48 $\frac{\text{USD}}{\text{kg}}$	0,40 $\frac{\text{kg}}{\text{t Casted Product}}$ 铸造产品	0,19 $\frac{\text{USD}}{\text{t Casted Product}}$	0,06%
Stopper Rod 引定杆	0,10 $\frac{\text{USD}}{\text{kg}}$	0,17 $\frac{\text{kg}}{\text{t Casted Product}}$ 铸造产品	0,02 $\frac{\text{USD}}{\text{t Casted Product}}$	0,01%
Copper Plates 铜板	25,60 $\frac{\text{USD}}{\text{kg}}$	0,02 $\frac{\text{kg}}{\text{t Casted Product}}$ 铸造产品	0,51 $\frac{\text{USD}}{\text{t Casted Product}}$	0,17%

to be continued...继续



DANIEMI

PRODUCTION CASH COST 产品直接费用

Billet Caster & Auxiliary Plants 方坯连铸&公辅厂 – 2/2

CONTINUOUS CASTING 连铸	Cost 成本	Specific Consumption 特定消耗	Production Cost 产品消耗	Share 比例
Submergible entry nozzle	0,56 $\frac{\text{USD}}{\text{kg}}$	0,05 $\frac{\text{kg}}{\text{t Casted Product}}$	0,03 $\frac{\text{USD}}{\text{t Casted Product}}$	0,01%
Water 水	1,00 $\frac{\text{USD}}{\text{m}^3}$	1,61 $\frac{\text{m}^3}{\text{t Casted Product}}$	1,61 $\frac{\text{USD}}{\text{t Casted Product}}$	0,53%
Labour Cost 劳力成本	28,86 $\frac{\text{USD}}{\text{man h}}$	0,05 $\frac{\text{man h}}{\text{t Casted Product}}$	1,52 $\frac{\text{USD}}{\text{t Casted Product}}$	0,50%
Maintenance and repair 维护和修复			1,10 $\frac{\text{USD}}{\text{t Casted Product}}$	0,36%
SG&A			2,30 $\frac{\text{USD}}{\text{t Casted Product}}$	0,76%
Casted Product Production Cash Cost 铸造产品现金成本			301,37 $\frac{\text{USD}}{\text{t Casted Product}}$	100,00%

Resuming, overall Specific cash costs is the following 总结, 全部特定现金成本如下:

➤ **Billet 方坯:** **301,37 USD/t**



DANIELI

PROJECT INVESTMENT COST 产工程投资成本

BUDGETARY INVESTMENT 预算投资 – Case 1 方案一

Total Project investment for Case1 is the following 方案一的总工程投资:

Equipment, Engineering & Procurement 设备, 设计&采购 ⁽¹⁾	1,777M\$
Civil works, erection, ASP and aux. Buildings 土建, 安装, 空分 厂和公辅厂房 ⁽²⁾	1,253M\$
Total EPC price 总承包价格 – Case 1 方案一	3,030M\$

(1) Budget Price for Danieli Supply 达涅利供货预算

(2) Estimated Price for Customer direct purchasing from Vendors 客户直接从分获商购买的估价

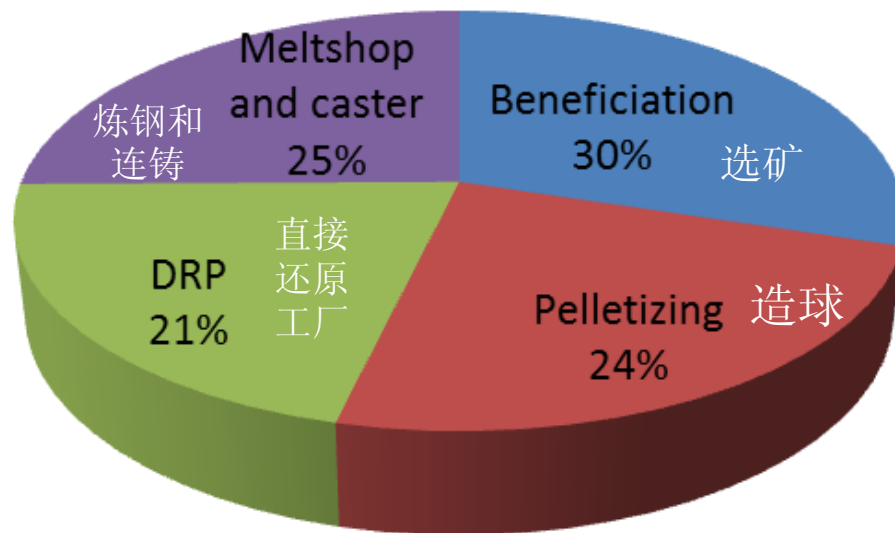


DANIELI

PROJECT INVESTMENT COST 工程投资成本

EPC price distribution

总承包价格分布





DANIELI

PROJECT FINANCIAL ANALYSIS 工程财政分析

Maosen_Australia 茂森_澳大利亚 INPUT PARAMETERS 输入参数

Financial parameters 财政 参数

<i>Bank Loan Interest</i>	银行贷款利息	6%
<i>Duration of the loan</i>	贷款期限	10 Year 年
<i>Local taxes</i>	当地赋税	30%
<i>Dividends</i>	股息	0%
<i>Legal reserve</i>	法定盈余公积	3%



DANIELI

PROJECT FINANCIAL ANALYSIS 工程财政分析

Maosen_Australia 茂森_澳大利亚 TOTAL INVESTMENT COST 总投资成本

Investment Cost – EPC 投资成本- 总承包	3.031.100.000	USD
Total Pre operating expenses 总预 操作费用	443.300.000	USD
<i>of which:</i> Capitalized Interests During Construction 施工期间资本化利息	266.100.000	USD
Land 土地	-	USD
ECA Credit Insurance Premium 欧洲信用保险	-	USD
Initial Working Capital 最初周转资 金	133.300.000	USD
Insurance During Construction 施工期间保险	29.700.000	USD
Contingency 意外伤害	44.500.000	USD
All inclusive pre-incorporation & sponsorship 所有预注册&赞助	-	USD
Trial Runs (20 days) and Commissioning Costs 试运行 (20天) 和调试费用	-30.300.000	USD
Other Pre-Operating Cost 其他预操作成本	-	USD
TOTAL: 总	3.474.400.000	USD

Equity Capital :
产权资本 40%



DANIELI

PROJECT FINANCIAL ANALYSIS 工程财政分析

Maosen_Australia 茂森_澳大利亚 FINANCING STRUCTURE 财政结构

Equity Capital 产权资本	40%	1.389.760.000 USD
Long Term Financing 长期资金通融	60%	2.084.640.000 USD
Total 总		3.474.400.000 USD



DANIELI

PROJECT FINANCIAL ANALYSIS 工程财政分析

Maosen_Australia 茂森_澳大利亚 TIME FRAME OF THE CONTRACT 合同时间框架

Start of contract: 合同开始	June 2014 2014年6月
Start of Construction: 施工开始	January 2015 2015年1月
Start of production: 产品开始	June 2017 2017年6月



DANIEMI

PROJECT FINANCIAL ANALYSIS 工程财政分析

Maosen_Australia 茂森_澳大利亚

FINANCIAL ANALYSIS 财政分析

IRR on 15 Years of Production 产品15年的内部报酬率	11,72%
Project Payback 工程偿付	7 years 6 months 7年6个月
NPV after 15 Years of Production 产品15年后的净现值	2.300.000 USD
DSCR (15 Years Production Average) 偿债备付率(产品15年平均值)	1,34
ROS (15 Years Production Average) 销售回报率(产品15年平均值)	20,13%
EBITDA (15 Years Production Average) 税息折旧及摊销前利润(产品15年平均值)	212,06 US \$/t

IRR:	<i>Internal Rate of Return</i> 内部报酬率
NPV:	<i>Net Present Value</i> 净现值
DSCR:	<i>Debt Service Coverage Ratio</i> 偿债备付率
ROS:	<i>Return on Sales</i> 销售回报率
EBITDA:	<i>Earnings Before Interest, Taxes, Depreciation and Amortization</i> 税息折旧及摊销前利润



DANIELI

PROJECT FINANCIAL ANALYSIS 工程财政分析

PROJECT FINANCIAL ANALYSIS 工程财政分析- Case 1 方案一

Considering maximum concentrate, Pellet production (3,8 MTPY) and DRI production (2,5 MTPY), will be able to produce:

考虑到最大精矿，球团产量为每年380万吨，直接还原产品(每年250万吨)，将能生产：

- 2,05 MTPY of steel billet 每年250万吨钢坯

to be sold on the market at the following prices 将以下面的价格卖入市场：

- Steel Billet 钢坯:

550,00 USD/t ⁽¹⁾
billet 方坯

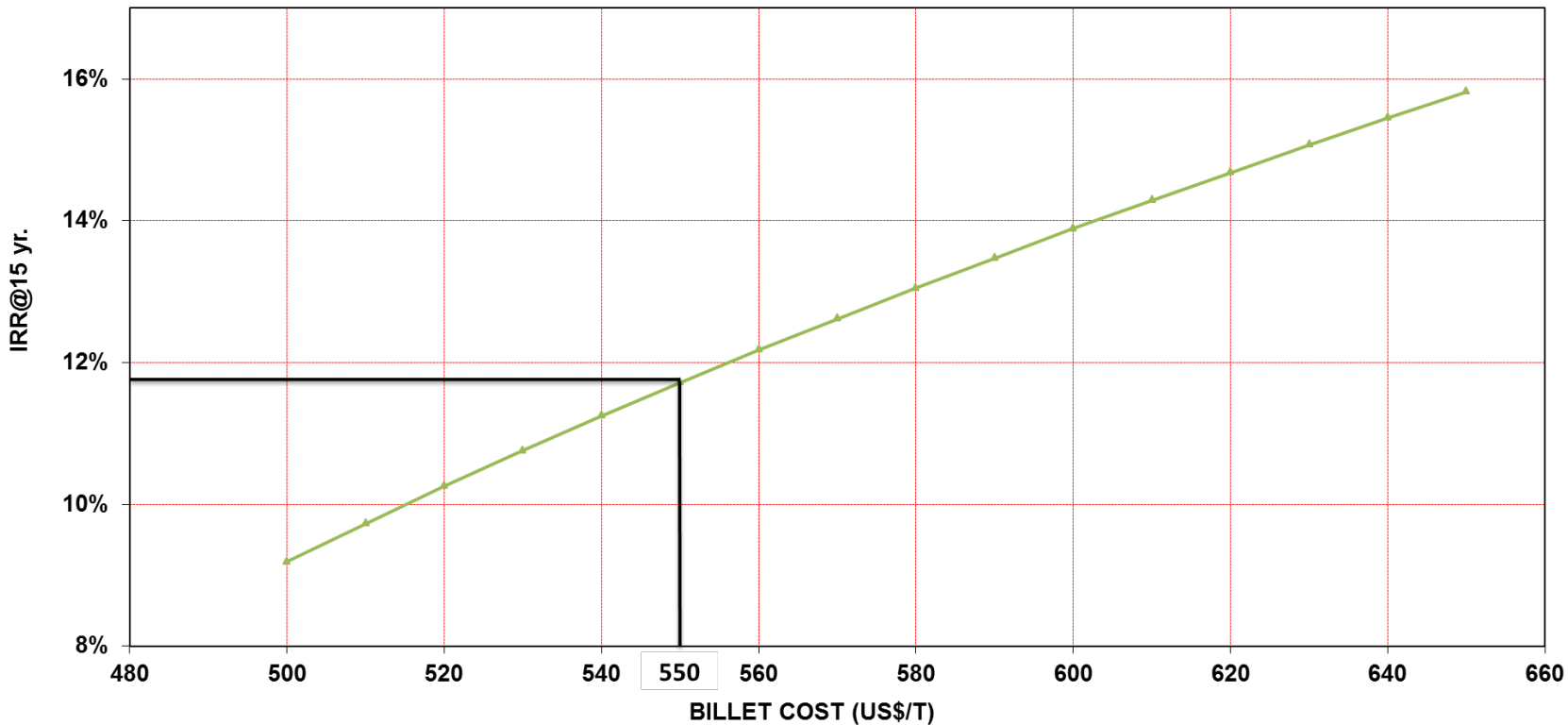
(1) Source: Metal bulletin - May 2013



DANIELI

PROJECT FINANCIAL ANALYSIS 工程财政分析

Billet price sensitivity analysis 方坯价格敏感性分析





DANIELI

CONCLUSIONS 结论

Considering 考虑:

- the low natural gas cost in Australia 澳大利亚低价格天然气,
- the benefit of a high-quality EAF charge material such as DRI
电炉入炉物料, 像直接还原铁, 的高质量,
- the high added value given to billet, starting from iron ore mine
从矿石到方坯的高附加值,
- the market perspectives 市场角度,
- the short repayment period for the investment for a complex 联合体投资的短回报期,

Maosen iron and steel project could be considered feasible.
茂森钢铁项目认为是可行的。